Australian Trade and Investment Commission (Austrade)

CEO
A/g Tim Beresford

DCEO, Global Client Services
A/g Sally-Ann Watts

International Network
Access to global networks, opportunities & insights. Delivery of export and investment services across 80 international locations.

GM Americas
Nicola Watkinson

GM Europe
Peter Horn

GM Middle East & Africa
Ian Halliday

GM South Asia
Catherine Gallagher

GM North East Asia
Brett Cooper

GM Greater China
Daniel Boyer

GM ASEAN
A/g Sally Deane

STC NZ and Pacific
Craig Knowles

GM Talent Business Attraction
Tony Davis

Joint taskforce established to focus on identifying and attracting exceptional talent and high-value businesses from around the world to Australia.

GM, High Growth Export Services
Jay Meek

Project Lead Customer Relationship Management
Paul Landgren

Head of Client Services, Expanding Exporter
A/g Patrick Kearins

Head of Client Services, Born Global and New Exporter
Kelly Sims

Delivery of customised services to high growth businesses with strong international potential across three client segments – Expanding Exporter, Born Global (scale-ups/start-ups) & New Exporter.

Support service delivery to Global Leaders.

Monitoring of client needs to drive ongoing client service improvement and innovation across all services.

Generation of insights for Austrade's digital services.

Connects with Sector CoE to ensure sectoral focus, and to grown deep global sectoral expertise.

GM, Global Leaders, Investment and Sectors
Vacant

Senior Lead Global Client Services
Catherine Taylor

Oversight & coordination of service delivery to Global Leaders.

Support the Senior Executives and teams delivering services to Global Leaders.

Monitor client needs and drive client service improvement and innovation across all services.

Generation of insights for Austrade's digital services.

Connects with Sector CoE for expertise and executive relationship management

Head of Investment
Dan Tebbutt

Senior Investment Specialist x3
David Grabau
Vacant x2

Implementation of new investment strategy & service redesign

Delivery of investment services, incl facilitation, promotion and aftercare

Manage the relationships with key stakeholders in relation to investment facilitation

Monitor government priorities and economic environment to ensure strategic alignment

Sector Centre of Excellence

Head of Mining and Resources
John Madew

Head of Agribusiness and Food
Anne-Maree Weston

Head of Defence, Advanced Manufacturing and Space
A/g Vivien Lim

Head of Infrastructure and Tourism
A/g Emma McDonald

Head of Healthcare
Julie Quinn

Head of Energy and New Energy Tech
A/g Michael Helleman

Head of Intl Education
A/g Helen Kronberger

Head of Advanced Technologies
David Camerlengo

Lead the communities of practice – guiding posts and onshore delivery team on sector matters, provide coaching and cross-Austrade global expertise development

Lead industry and support government engagement, incl policy influence

Contribute to growing sectors at the national level

Support delivery of all client services

Provide overall strategic oversight and guidance to Austrade on the sector

DCEO, Digital Services and Outreach
A/g Kelly Ralston

GM, Government
Christie Sawczuk

Head of Policy and Coordination
Lynne Ashpole

Head of Ministerial and International
A/g Carla Giuca

Head of State Operations
Dan Williams

Engagement on international trade, investment, economic and foreign policy issues across all levels of government.

Working across all levels of government to achieve outcomes for clients, including to resolve policy & regulatory issues.

Improving Australia's capability and delivery of services to clients through better policy outcomes and whole of government strategies.

Coordinate business participation in and programs for Ministerial-led business missions to key markets.

Ministerial & Exec media management.

Chief Economist
A/g Heather Cotching

Economic analysis, briefing and forecasting

Client service evaluation and impact analysis

IVS and NVS surveys, and broader use of survey techniques

Large scale data integration

Data analysis and reports on visitor economy & international education

Global strategic approach to research & evaluation

GM, Digital Innovation and Client Development
A/g Jessica Hamilton

Head of Content Mgmt
Vacant

Head of Digital Strategy and Architecture
Nick Cornish

Head of Digital Services
Clive Rossiter

Head of Client Development Services
Chris Rees

Development and implementation of digital and "one to many" services backed up by information and insights.

Design and ongoing digital service delivery, including seamless cross-channel client service delivery, service improvement and issues resolution.

Design and delivery of exporter development services, including FTA program, eCommerce and Tradestart.

Delivery of Scaled Advisory program.

Content strategy & architecture, incl partner engagement

Content development, curation and production into services.

Client and stakeholder research and insights production.

Digital service development and business support, including digital architecture and data analytics.

Head of Marketing Officer
A/g Fiona De Jong

Nation Brand delivery.

Austrade Brand & products marketing, including Trade & Investment outreach & the delivery of Export Awards.

Promoting Australia Internationally (Buy AU, Invest AU & Study AU) and the Global Sentiment Tracker.

Strategic comms & social media

Head of Client Program Design
Dom Bilbie

Head of Client Programs
A/g Dannielle Green

Administration of Austrade's all grant related programs, including EMDG, FTA, ADS and Tourisms Grants, Bushfires grants and ZOOs.

Head of Tourism Recovery
Margaret Bowen

Policy responsibility for tourism.

Responsibility to lead the Government's response to tourism recovery.

Chief Operating Officer
Rob Donelly

Chief Financial Officer
Ken Wedgwood

Chief People Officer
Hamish Hay

Chief Counsel, Legal Procurement and Fraud
David Tonkin

Chief Security Officer
A/g James Bennett

Head of IT Services
Cliff Van Lohuizen

Deliver global corporate services to internal clients, including ensuring staff have access to contemporary processes and tools, and provide strategic advice on corporate governance, risk management and departmental administration.

GM, Strategy and Design
Vacant

Head of Client Services Strategy and CX
A/g Stephanie Julienne

Head of Strategic Projects and Change
A/g Ana Nishnianidze

Head of Strategy
Jason Verspuy

Client services roadmap and channel strategy development and implementation.

Client & global trends research and monitoring, and the development of strategic response to new opportunities and challenges.

Client experience, business analytics and service outcomes/performance monitoring.

Client pipeline management.

Service excellence and business practice.

Austrade vision and strategic direction setting & implementation.

Strategic projects oversight and delivery capacity.

Future operating model and capability development.

Change management, internal communications and employee engagement.